

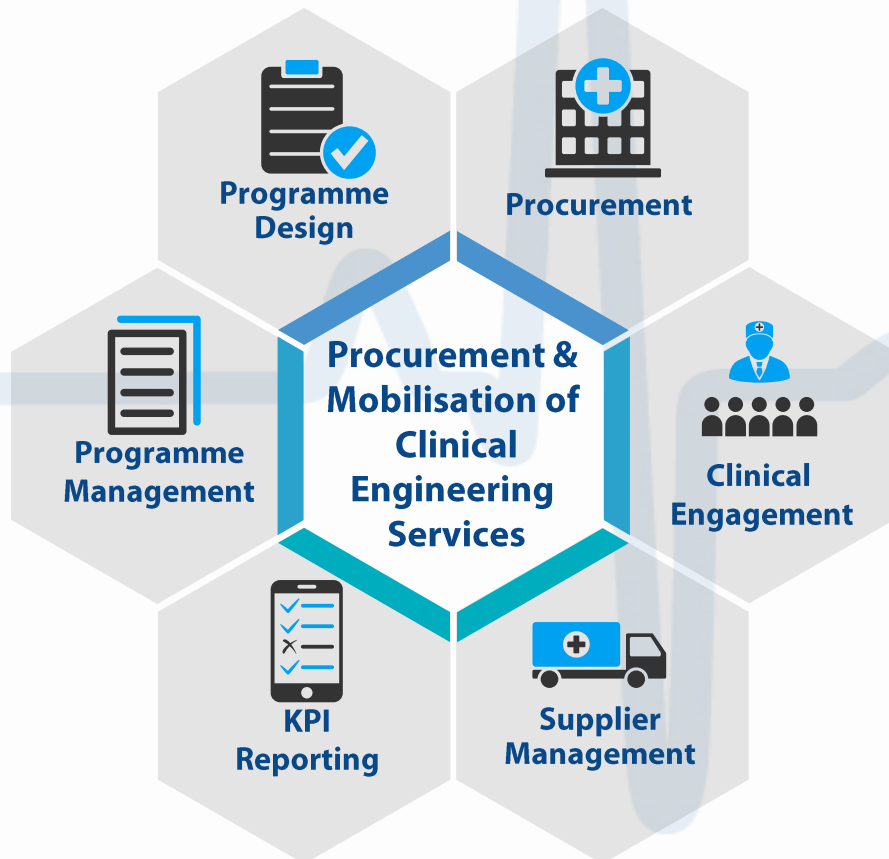


### Procurement

### Asset Management

### Clinical Engineering

Initiation and Management of Clinical Engineering Services at two leading London Private Hospitals



### Project Description

The project was initiated executive management of King Edward VII's (KEVII) and St John & St Elizabeth Hospital (HJE), 2 renowned private hospital in Central London and founding members of the London Independent Healthcare Group.

Both hospitals has legacy contracts with different outsourced Clinical Engineering service providers. Both hospitals were receiving below standard service from their respective suppliers with inconsistent KPI reporting and dissatisfied users.

HTS was tasked with conducting a detailed analysis of all medical equipment and supporting systems in each hospital, developing an accurate and verified asset register, initiating and managing a robust and complaint tendering and procurement exercise for both hospitals.

Our work resulted in transformation of the equipment maintenance and management services at both hospitals resulting in significant savings and safe and effective operation.

### HTS' Role

HTS provided a comprehensive programme management service including:

- Detailed analysis of the asset base at each hospital
- Development of a verified and accurate asset registers
- Extensive clinical and stakeholder engagement to ensure robust capture of the clinical and operational requirements
- Development of details tender scope, requirements and specification
- Management and delivery of a compliant tendering and procurement process.
- Chair the tender Assessment Panel and supplier interviews
- Leading contract negotiation and award on behalf of each hospital
- Instigation of a robust supplier KPI reporting and supplier performance review process.
- Oversight of service handover and post mobilisation support

**Client Benefits:** Selection and mobilisation of new clinical Engineering service provider with combined saving of 39% (KEVII 22% HJE 48%)